

Brands of IMTMA

TRADE FAIRS



MEGA EVENTS



TECHNOLOGY



ASSOCIATION INITIATIVES

TRAINING



INFRASTRUCTURE



PUBLICATION



Indian Machine Tool
Manufacturers' Association

IMTMA formed in 1946 is the apex body and single point of contact for the machine tool industry in India. IMTMA plays an active role in the growth and development of the machine tool industry in India through a wide range of initiatives such as policy advocacy, export promotion, trade fairs, mega events, training, seminars, technology missions, publications, etc.

BOOK YOUR SPACE TODAY

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Co-located Show
FACTEQ 2027
Factory Equipment Expo

5 - 8 August, 2027

Yashobhoomi (IICC), Dwarka, New Delhi

Where Business Meets Manufacturing Excellence



Organised by



Indian Machine Tool
Manufacturers' Association

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Unlock New Markets, Generate High-Value Leads & Accelerate Growth

India's most powerful platform for machine tools & manufacturing technologies returns to the capital with bigger scale, stronger buyer presence, and unmatched business opportunities.

WHY EXHIBIT?

India's sustained economic growth is supported by a robust manufacturing sector. Machine tools and advanced manufacturing technologies have played a vital role in rapid transformation of industries across regions. Northern region has significant presence of various industry sectors like Automotive, Aerospace, Defence, General Engineering and others that contributes to the country's economy.

Delhi Machine Tool Expo 2027 is a key enabler for the manufacturing industries in the region to explore the advancements in machine tool and other allied technologies. The exhibition will bring in leading industry players to connect and expand their business opportunities.



Proven Business Outcomes



Direct access to serious buyers and decision-makers



High-quality B2B lead generation



Strong conversion opportunities during and post-event



Build long-term distribution and dealer networks



Launch products directly to a targeted industrial audience

Why Delhi?

The northern region has a significant presence of industrial segments including automobile plant manufacturers, die and mould, general engineering, tractor, energy, and two-wheeler manufacturing companies. The presence of major OEMs and their vendors also makes the region quite significant.



What Exhibitors Typically Achieve



On-the-spot business enquiries



Bulk order discussions



Channel partner on-boarding



Brand visibility among top industry buyers

EXHIBITOR ADVANTAGE

Position Your Brand Where It Matters Most

Who Should Exhibit

- Machine Tools – Metal Cutting & Forming
- CNC Machines & Systems
- Cutting Tools & Tooling Systems
- Industrial Automation & Robotics
- CAD/CAM/CAE & Software Solutions
- Metrology & Quality Control
- Hydraulics, Pneumatics & Drives
- Welding, Surface Treatment & Finishing
- Additive Manufacturing / 3D Printing
- Factory Equipment & Industrial Solutions and many more..

Your Competitive Edge

- Showcase live machines & demonstrations
- Engage directly with end-users
- Compare and stand out among competitors
- Strengthen brand recall in North India market



A Brand in the Northern Region



Increase visibility across pan-India buyers



Establish authority in your segment



Reinforce trust with existing customers



VISITOR ANALYSIS

You meet **decision-makers with budgets**, not just visitors.

High-Intent Visitors from Key Sectors

						
Automotive & Auto Components	Aerospace & Defence	Railways & Heavy Engineering	Electronics & Electricals	Die & Mould	Capital Goods Manufacturing	MSMEs & OEMs

Visitor Profile

- CEOs, MDs, Plant Heads
- Purchase & Procurement Heads
- Production & Operations Managers
- R&D and Technical Experts
- Entrepreneurs & Factory Owners and many more..

What They Are Looking For

- New machinery & automation solutions
- Cost optimization technologies
- Productivity enhancement tools
- Digital manufacturing & Industry 4.0



Space Rentals

Raw Space: Min.24 sqm. Shell Scheme : Min. 12 sqm.	Raw	Shell
IMTMA Member Companies	₹ 7,000	₹ 8,500
IMTMA Member (under Category IV) [rate applicable upto 12 sqm only]	₹ 6,400	₹ 7,800
Other Companies (Non SSI)	₹ 7,800	₹ 9,200
Other Companies (SSI) (rate applicable upto 12 sqm only)	₹ 7,400	₹ 8,800
Foreign Companies (in USD)	\$ 190	\$ 215
Any other Companies (displaying products manufactured outside India)	₹ 9,100	₹ 10,400

Open sides charges: 2 sides open - 20% extra; 3 sides open - 30% extra; 4 sides open - 50% extra

Security Deposit

Area	Indian Exhibitor	Foreign Exhibitor
12-50 sqm.	₹ 25,000	US\$ 600
51-100 sqm.	₹ 50,000	US\$ 1200
101 sqm. & above	₹ 75,000	US\$ 1800

Utility Charges

Area	Indian Exhibitor	Foreign Exhibitor
Power (per KW)	₹ 3,000	US\$ 60
Compressed Air (per conn)	₹ 23,000	US\$ 400
Water	₹ 9,000	US\$ 220

About Venue:

YASHOBHOOMI (IICC) is a modern convention and exhibition venue located in Dwarka, New Delhi. It is one of India's largest facilities for international conferences and trade events. The complex includes large exhibition halls and a 6,000-seat auditorium. Inaugurated in 2023, it offers world-class infrastructure and strong metro and airport connectivity.

